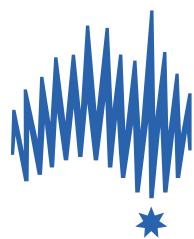


16th ASIA PACIFIC CONFERENCE FOR NON-DESTRUCTIVE TESTING 2023



**AINDT**  
ASIA PACIFIC CONFERENCE  
**APCNDT 2023**

MELBOURNE CONVENTION  
AND EXHIBITION CENTRE

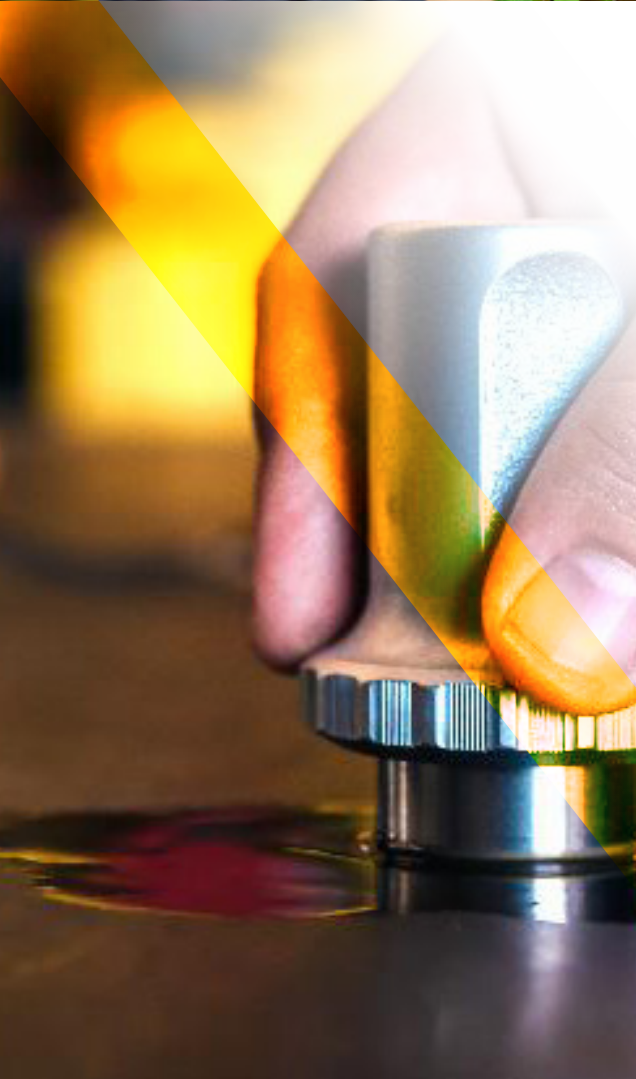
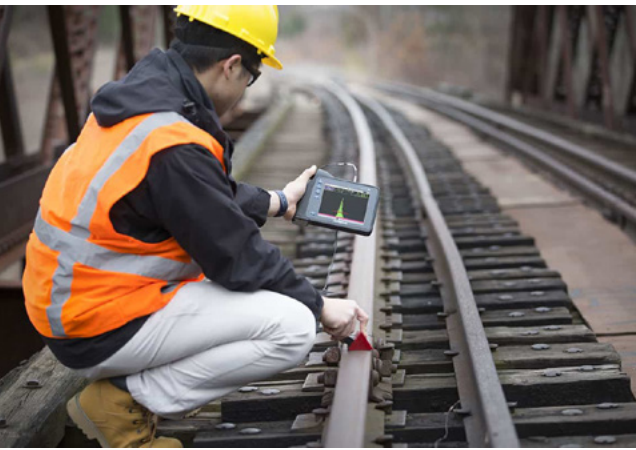
**MELBOURNE**  
**AUSTRALIA**

28 FEBRUARY – 3 MARCH 2023



**SPONSORSHIP & EXHIBITION PROSPECTUS**

[www.apcndt2023.com.au](http://www.apcndt2023.com.au)



## INVITATION

It is our pleasure to invite you to participate in the 16th Asia Pacific Conference for Non-Destructive Testing (APCNDT 2023) to be held at the Melbourne Convention & Exhibition Centre, Australia from Tuesday 28 February to Friday 3 March 2023.

This series of Conferences are important to the region as they bring together delegates from across a range of related disciplines. APCNDT would normally take place every four years, this will be the fourth occasion the AINDT will be hosting this event.

The exhibition is an integral element of the Conference and will be the central hub for networking, education and exchange with daily catering being served in this area to maximise participation.

This valuable industry event presents the opportunity to:

- » Network with and present technical papers to NDT and CM delegates;
- » Showcase your products and service offerings;
- » Advertise and market your organisation;
- » Establish, consolidate and grow existing networks and relationships by offering participants detailed and parallel workshop sessions where they will share and discuss the challenges, opportunities and solutions in the field available now and into the future. Your participation will ensure you contribute to this valuable dialogue and forum.

In addition, sponsorship packages are on offer to consolidate and maximise your brand exposure and positioning and we are happy to discuss your specific marketing needs and tailor a package accordingly.

Considerable marketing will be undertaken to bring the NDT and CM communities from across Australia, the Asia Pacific region and indeed the globe to this significant event.

We encourage you to take action now to consider and secure your involvement as a valued stakeholder, and we look forward to the opportunity of welcoming your organisation to APCNDT 2023.

**Paul Grosser**  
*APCNDT2023 President*  
 0407 353 441  
[paulgrosser@level3ndt.com.au](mailto:paulgrosser@level3ndt.com.au)

**Peter Milligan**  
*AINDT CEO*  
 0413 498 678  
[peter.milligan@aindt.com.au](mailto:peter.milligan@aindt.com.au)



# THE CONFERENCE

## HOSTS

Over its 50+ years, the Australian Institute for NDT (AINDT) has been the professional association and leading membership body for all those engaged in NDT and CM in Australia. The AINDT has established itself as one of the country's leading engineering institutions. It is concerned with the education and training of its members, and the advancement of the science and practice of the subjects.

The objective of the Institute is to promote the advancement of the science and practice of non-destructive testing, condition monitoring, diagnostic engineering and all other materials and quality testing disciplines.

In achieving this aim, the Institute, which employs a permanent secretariat at its Melbourne headquarters, relies on the support of personnel, companies and other organisations in the NDT and CM industries.

## VENUE

### Melbourne Convention and Exhibition Centre

1 Convention Centre Place  
South Wharf VIC 3006

Recognised as Australia's leading meetings and conference venue, the Melbourne Convention and Exhibition Centre (MCEC) is located in the heart of Melbourne.

The venue brings this event together with its incredible meeting spaces, leading technology, award-winning food and expertise.

The MCEC is located on the banks of the iconic Yarra River in South Wharf. It is just a short walk from Melbourne's central business district and a 20-minute drive from Melbourne Airport. Its location offers a range of accommodation, restaurants and dining options within easy walking distance.

The session rooms and exhibition are located on the Ground Floor of the MCEC ensuring easy access and traffic flow for participants, maximising exposure for our exhibitors.

## PROGRAM OVERVIEW

The Conference will commence on Tuesday 28 February with an Opening Plenary session followed by the official opening of the exhibition and conference technical sessions.

Held over 4 days, the Conference and Exhibition will comprise of a program of presentations and technical papers under a range of industry 'streams' looking at the NDT and CM challenges that industry faces in construction and risk-based maintenance environments. This will cover various industry sectors including oil and gas, power, mining, aerospace and transportation.

There will be opportunity to open up discussions on the current status of national and international standards, and to converse on topics such as fitness for service of new and existing plant and equipment and much more.

The Conference, integrated with the exhibition and training/ seminar sessions, will provide an opportunity for industry to be made aware of new technologies, so that they can

improve the efficiency of their operations, as well as be an outlet for new research through practical workshops on selected technologies.

A full social program will ensure attendees experience the best of what Melbourne has to offer. This will include a Cocktail Evening in the exhibition, daily networking events and a formal Gala Dinner. All the APCNDT 2023 social events will be uniquely Australian-themed so delegates should expect an infusion into the local culture!

The Conference and exhibition will conclude on Friday 3 March.

# ATTENDANCE PROFILE

## WHO WILL ATTEND?

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Representatives from the following sectors will be in attendance.

- » Oil and Gas, Petrochemical
- » Utilities: Electricity, Gas and Water
- » Mineral Processing Industries
- » Gas and Fluid Transport
- » Regulatory, Standards Authorities and Accreditation Authorities
- » Non-Destructive Testing and Condition Monitoring
- » Equipment Suppliers and Service Companies
- » Boiler and Pressure Equipment Designers and Manufacturers
- » Educational and Research and Development Organisations
- » Legal/Management: Health and Safety, Insurance, Risk Assessment
- » Asset Management and Maintenance Organisations in Aerospace, Petrochemical and Mining
- » Power, Defence and Other Infrastructure Industries

# MARKETING REACH

An extensive marketing campaign will be utilised to promote the Conference to ensure maximum exposure for your organisation.

## ONLINE

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The Conference will have a dedicated website which will be updated continuously and will provide information to attendees on the program, speakers, social functions and a section dedicated to sponsors and exhibitors.

## ELECTRONIC MARKETING

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Direct email broadcasts will be distributed regularly in the lead up to the Conference. Email broadcasts will include key updates such as program announcements, registration opening, social events, newly confirmed sponsors, exhibitors and more.

## DIGITAL ADVERTISING

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APCNDT 2023 will be promoted through an extensive range of advertising avenues including industry publications, other related events and websites.

## SOCIAL MEDIA

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With a strong social community including LinkedIn and Facebook, the AINDT social media channels provide the opportunity to share relevant, useful and educational content relating to the event.

## INTERNATIONAL REACH

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The Conference will be advertised across multiple events and avenues internationally.

## APP

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The APCNDT app will be available for download prior to the Conference, providing sponsors and exhibitors with the opportunity to connect with delegates pre and post event.

# SPONSORSHIP AND EXHIBITION OPPORTUNITIES

APCNDT 2023 will offer extensive opportunities for your engagement through a range of sponsorship and exhibition opportunities. The Conference will provide you with a unique opportunity to have direct access to this influential audience who are involved in all major areas in NDT and CM.

## WHY SHOULD YOU PARTICIPATE?

1. A presence at the Conference is your organisation's opportunity to leverage four days of unparalleled access to a potential client base, to inform them about your products and services and build long-term relationships.
2. Sponsorship is a proven tactic for marketing your brand; it combines the reach of advertising with the power of direct mail and persuasion of face-to-face meetings.
3. Conference participants are keen to improve their knowledge. Aligning your organisation with this powerful educational experience demonstrates your commitment to assisting their development.
4. Your organisation will benefit from exposure to an interested, relevant and influential audience in an informal yet informative environment away from the competition of everyday distractions.
5. The Conference will assist you in achieving strategic goals by providing you with direct exposure to your target market.

Aligning your organisation and booking early will ensure.

- » Maximum exposure for your brand and increased opportunities;
- » First choice of sponsorship opportunities to ensure alignment with your marketing aims.

## BOOK EARLY?

The following pages detail the valuable opportunities available to your organisation to participate as a sponsor or an exhibitor. We are keen to discuss how we can structure these opportunities to best suit your needs.

We encourage you to secure your position early so you can maximise the available promotional opportunities.

To discuss this further or to make a booking, please refer to the details on Page 16.



# SPONSORSHIP AND EXHIBITION OPPORTUNITIES SUMMARY

## MAJOR SPONSORS

PLATINUM	\$55,000	Taken by <b>EVIDENT</b>   <b>OLYMPUS</b>
GOLD	\$35,000	Taken
SILVER	\$20,000	Four Opportunities Available

## HOSPITALITY SPONSORS

GALA DINNER	\$20,000	Exclusive Opportunity
COFFEE CART	\$10,000	Exclusive Opportunity
COCKTAIL EVENING	\$10,000	Exclusive Opportunity
DAILY CATERING	\$5,000	Four Opportunities Available

## TECHNOLOGY SPONSORS

CONFERENCE APP	\$10,000	Exclusive Opportunity
CHARGE BAR	\$5,000	Exclusive Opportunity

## CONFERENCE MATERIALS SPONSORS

SACHEL	\$15,000	Exclusive Opportunity
NAME BADGES AND LANYARDS	\$8,000	Exclusive Opportunity

## EXHIBITION OPPORTUNITIES

	<i>Early Bird</i>	<i>Standard</i>	<i>Late</i>
SHELL SCHEME	\$5,000	\$5,750	\$6,250
RAW SPACE	\$4,500	\$5,250	\$5,750

All prices quoted in Australian Dollars and inclusive of 10% GST (goods and services tax)



# SPONSORSHIP ENTITLEMENTS

All sponsors will receive the following entitlements.

- Panel 1:** Icon of a globe with 'WWW' and a cursor. Text: "Logo hyperlinked on the Conference website".
- Panel 2:** Icon of a person at a screen with an audience. Text: "Logo and acknowledgement screened throughout the Conference".
- Panel 3:** Icon of three podiums. Text: "Recognition on sponsor acknowledgement signage".
- Panel 4:** Icon of a smartphone. Text: "Your logo, contact details and 150 word profile on the Conference app".
- Panel 5:** Icon of a video camera. Text: "Option to present a ninety second video advertisement to be played in the catering area during the Conference".
- Panel 6:** Icon of a person at a podium with a microphone. Text: "Verbal acknowledgement at the opening session and at other appropriate times".

# EXHIBITION ENTITLEMENTS

All exhibitors will receive the following entitlements.

- Panel 1:** Icon of a globe with 'WWW' and a cursor. Text: "Logo hyperlinked on the Conference website".
- Panel 2:** Icon of a smartphone. Text: "Your logo and contact details on the Conference app".

# MAJOR SPONSORS

All sponsors will receive the entitlements as listed on page 7 in addition to the entitlements specific to each package.

## PLATINUM SPONSOR



\$55,000 inc GST

Exclusive Opportunity

The Platinum Sponsor package is an exclusive opportunity to partner with the Conference and gain the highest level of exposure. The Platinum Sponsor will be acknowledged as the premium supporter throughout the Conference, enjoying maximum exposure in the lead up and during the Conference, as well as opportunities to communicate with delegates before, during and after the event.

### REGISTRATION

- » Four (4) full delegate registrations inclusive of all daily catering (morning tea, lunch and afternoon tea) and the Cocktail Evening (not including the Gala Dinner)
- » Four (4) tickets to attend the Gala Dinner
- » Eight (8) full exhibitor registrations (as part of exhibition entitlements below)

### EXHIBITION

- » Four (4) exhibition stands in a prime position
- » 30% discount on purchase of any additional exhibition stands up to a total of four (4) additional stands

(Note: registrations are not included with the purchase of any additional exhibition stands. Additional exhibitor registrations can be purchased).

### PRESENTATION

- » Opportunity to present a ten (10) minute address during a plenary session

### BRANDING AND PROMOTION

- » Banner advertisement on the home page of the Conference website
- » Logo hyperlinked to your URL of choice, displayed as part of the major sponsors recognition on the footer of every website page
- » Your logo displayed on signage at the registration desk, ensuring your brand is first seen when the delegates arrive and register onsite at the Conference
- » One (1) promotional gift/item to be placed on each chair in the session room during the Opening Session (sponsor to provide)

- » One (1) feature article to be included in a pre-Conference electronic direct mail (EDM) to be distributed by the Conference Office (sponsor to provide, artwork/content subject to approval by the Conference Office)
- » One (1) banner advertisement to be included in a pre-Conference electronic direct mail (EDM) to be distributed by the Conference Office (sponsor to provide, artwork/content subject to approval by the Conference Office)
- » Two (2) posts to the AINDT social media platforms in the lead-up or during the Conference (schedule to be negotiated)
- » One (1) PDF attachment included within the Conference app to promote products or services (sponsor to provide)
- » Four (4) app push notifications during the Conference (content to be provided by the sponsor, schedule to be negotiated)
- » One (1) insert, corporate literature or promotional merchandise, included in the Conference satchel (sponsor to provide)
- » Branding on the post conference report in the AINDT Journal

### DELEGATE INFORMATION

- » A delegate list six (6) weeks and two (2) weeks prior to the commencement of the Conference, and a final delegate list two (2) weeks post Conference

(Note: delegate list to be in PDF format and include title, first name, last name, position, organisation, state and country, only for those who have provided consent under the Australian Privacy Act)



## GOLD SPONSOR

\$35,000 inc GST

Two (2) Opportunities Available

The Gold Sponsor package is tailored for sponsors seeking a substantial engagement with an audience covering all major areas in non-destructive testing, condition monitoring and diagnostic engineering. Whether you have a specific product to promote, or if you are simply presenting your organisation to the industry, this is a great opportunity to get your message to attendees.

### REGISTRATION

- » Three (3) full delegate registrations inclusive of all daily catering (morning tea, lunch and afternoon tea) and the Cocktail Evening (not including the Gala Dinner)
- » Three (3) tickets to attend the Gala Dinner
- » Four (4) full exhibitor registrations (as part of exhibition entitlements below)

### EXHIBITION

- » Two (2) exhibition stands in a prime location
- » 30% discount on purchase of any additional exhibition stands up to a total of two (2) additional stands

(Note: registrations are not included with the purchase of any additional exhibition stands. Additional exhibitor registrations can be purchased).

### BRANDING AND PROMOTION

- » Logo hyperlinked to your URL of choice, displayed as part of the major sponsors recognition on the footer of every website page
- » One (1) banner advertisement to be included in a pre-Conference electronic direct mail (EDM) to be distributed by the Conference Office (sponsor to provide, artwork/content subject to approval by the Conference Office)
- » One (1) post to the AINDT social media platforms in the lead-up or during the Conference (schedule to be negotiated)
- » One (1) PDF attachment included within the Conference app to promote products or services (sponsor to provide)
- » Two (2) app push notifications during the Conference (content to be provided by the sponsor, schedule to be negotiated)
- » One (1) insert, corporate literature or promotional merchandise, included in the Conference satchel (sponsor to provide)

### DELEGATE INFORMATION

- » A delegate list six (6) weeks and two (2) weeks prior to the commencement of the Conference, and a final delegate list two (2) weeks post Conference

(Note: delegate list to be in PDF format and include title, first name, last name, position, organisation, state and country, only for those who provide consent under the Australian Privacy Act)

## SILVER SPONSOR

\$20,000 inc GST

Four (4) Opportunities Available

The Silver Sponsor package is suited to sponsors wanting value for money on a range of benefits and will see your organisation valued for its support of the Conference.

### REGISTRATION

- » Two (2) full delegate registrations inclusive of all daily catering (morning tea, lunch and afternoon tea) and the Cocktail Evening (not including the Gala Dinner)
- » Two (2) tickets to attend the Gala Dinner
- » Two (2) full exhibitor registrations (as part of exhibition entitlements below)

### EXHIBITION

- » One (1) exhibition stand in a prime location
- » 30% discount on purchase of any additional exhibition stands up to a total of two (2) additional stands.

(Note: registrations are not included with the purchase of any additional exhibition stands. Additional exhibitor registrations can be purchased).

### BRANDING AND PROMOTION

- » Logo hyperlinked to your URL of choice, displayed as part of the major sponsors recognition on the footer of every website page
- » One (1) PDF attachment included within the Conference app to promote products or services (sponsor to provide)
- » One (1) app push notification during the Conference (content to be provided by the sponsor, schedule to be negotiated)
- » One (1) insert, corporate literature or promotional merchandise, included in the Conference satchel (sponsor to provide)

### DELEGATE INFORMATION

- » A delegate list six (6) weeks and two (2) weeks prior to the commencement of the Conference, and a final delegate list two (2) weeks post Conference

(Note: delegate list to be in PDF format and include title, first name, last name, position, organisation, state and country, only for those who provide consent under the Australian Privacy Act)

# HOSPITALITY SPONSORS

There are many opportunities to sponsor one of the social and catering aspects of this Conference. During these events delegates will be networking and connecting with new and old colleagues, speakers, sponsors and exhibitors.

All sponsors will receive the entitlements as listed on page 7 in addition to the entitlements specific to each package.

## GALA DINNER SPONSOR

\$20,000 inc GST  
Exclusive Opportunity

### REGISTRATION

- » One (1) full delegate registration inclusive of all daily catering (morning tea, lunch and afternoon tea) and the Cocktail Evening (not including the Gala Dinner)
- » One (1) reserved table of ten (10) seats at the Gala Dinner

### BRANDING AND PROMOTION

- » Naming rights to the Gala Dinner
- » Opportunity to give a five (5) minute address to delegates during the Gala Dinner
- » Your logo featured on the menu
- » Opportunity to display six (6) pull up banners during the Gala Dinner (sponsor to provide)
- » Opportunity to provide a gift for each delegate placed on their tables at the Gala Dinner (sponsor to provide)
- » One (1) app push notification during the Conference (content to be provided by the sponsor, schedule to be negotiated)

### DELEGATE INFORMATION

- » A delegate list six (6) weeks and two (2) weeks prior to the commencement of the Conference, and a final delegate list two (2) weeks post Conference

(Note: delegate list to be in PDF format and include title, first name, last name, position, organisation, state and country only for those who provide consent under the Australian Privacy Act)

## COFFEE CART SPONSOR

\$10,000 inc GST  
Exclusive Opportunity

This is your opportunity to align your organisation with every delegate's top priority at each break – world class coffee! A barista will provide coffee during the morning tea, lunch and afternoon tea breaks.

### REGISTRATION

- » One (1) full delegate registration inclusive of all daily catering (morning tea, lunch and afternoon tea) and the Cocktail Evening (not including the Gala Dinner)

### BRANDING AND PROMOTION

- » Branding and naming rights to one coffee cart set up within the catering area (location to be determined by the Conference Office) for the duration of the exhibition
- » Opportunity to consolidate your brand by using themed signage, coffee cups, t-shirts, caps, napkins and other customisable items (sponsor to provide, additional to package)
- » Conference to provide all consumables and labour to run the coffee cart during catering breaks within the catering area
- » One (1) app push notification during the Conference (content to be provided by the sponsor, schedule to be negotiated)

### DELEGATE INFORMATION

- » A delegate list two (2) weeks prior to the commencement of the Conference

(Note: delegate list to be in PDF format and include title, first name, last name, position, organisation, state and country only for those who provide consent under the Australian Privacy Act)



## COCKTAIL EVENING SPONSOR

\$10,000 inc GST  
Exclusive Opportunity

### REGISTRATION

- » One (1) full delegate registration inclusive of all daily catering (morning tea, lunch and afternoon tea) and the Cocktail Evening (not including the Gala Dinner)
- » Five (5) tickets to the Cocktail Evening

### BRANDING AND PROMOTION

- » Naming rights to the Cocktail Evening
- » Opportunity to give a five (5) minute address to delegates during the Cocktail Evening
- » Opportunity to display four (4) pull up banners during the Cocktail Evening (sponsor to provide)
- » One (1) app push notification during the Conference (content to be provided by the sponsor, schedule to be negotiated)

### DELEGATE INFORMATION

- » A delegate list two (2) weeks prior to the commencement of the Conference

(Note: delegate list to be in PDF format and include title, first name, last name, position, organisation, state and country only for those who provide consent under the Australian Privacy Act)

## DAILY CATERING SPONSOR

\$5,000 inc GST  
Four (4) Opportunities Available: Tuesday to Friday  
(One Sponsor Per Day)

### REGISTRATION

- » One (1) full delegate registration inclusive of all daily catering (morning tea, lunch and afternoon tea) and the Cocktail Evening (not including the Gala Dinner)

### BRANDING AND PROMOTION

- » Naming rights for one (1) full day of Conference catering which comprises of morning tea, lunch and afternoon tea
- » Opportunity to display four (4) pull up banners in the catering area on your day of sponsorship (sponsor to provide)
- » Display area and table within the catering break area for sponsors to place literature or promotional items during the day of the sponsored break

### DELEGATE INFORMATION

- » A delegate list two (2) weeks prior to the commencement of the Conference

(Note: delegate list to be in PDF format and include title, first name, last name, position, organisation, state and country only for those who provide consent under the Australian Privacy Act)



# TECHNOLOGY SPONSORS

All sponsors will receive the entitlements as listed on page 7 in addition to the entitlements specific to each package.

## CONFERENCE APP SPONSOR

\$10,000 inc GST  
Exclusive Opportunity

The Conference app will be the most up to date place for iPhone, iPad and Android users to check for program updates, speaker biographies, registration opening times and other useful Conference related information at the touch of a button. Become the sponsor of the app and see your organisation's branding on multiple pages with unlimited links to your website.

### REGISTRATION

- » One (1) full delegate registration inclusive of all daily catering (morning tea, lunch and afternoon tea) and the Cocktail Evening (not including the Gala Dinner)

### BRANDING AND PROMOTION

- » Your logo displayed on each page of the Conference app
- » Banner advertisement to be displayed within the Conference app linking to your website (sponsor to provide)
- » One (1) customised pre-Conference electronic direct mail (EDM) to all registered delegates when the Conference app is launched
- » One (1) PDF attachment included within the Conference app to promote products or services (sponsor to provide)
- » Two (2) app push notifications during the Conference (content to be provided by the sponsor, schedule to be negotiated)

### DELEGATE INFORMATION

- » A delegate list two (2) weeks prior to the commencement of the Conference

(Note: delegate list to be in PDF format and include title, first name, last name, position, organisation, state and country only for those who provide consent under the Australian Privacy Act)

## CHARGE BAR SPONSOR

\$5,000 inc GST  
Exclusive Opportunity

As the charge bar sponsor your branding will be prominently placed on the battery charge bar, making it clearly visible to all delegates accessing this service. The charge bar will cater for both Apple and Android users.

### REGISTRATION

- » One (1) full delegate registration inclusive of all daily catering (morning tea, lunch and afternoon tea) and the Cocktail Evening (not including the Gala Dinner)

### BRANDING AND PROMOTION

- » Your logo displayed on the customised branding of the charge bar unit that will be placed in high traffic zones of the catering area (subject to production deadlines)
- » Opportunity to place branded collateral at the charge bar location
- » One (1) app push notification during the Conference (content to be provided by the sponsor, schedule to be negotiated)

### DELEGATE INFORMATION

- » A delegate list two (2) weeks prior to the commencement of the Conference

(Note: delegate list to be in PDF format and include title, first name, last name, position, organisation, state and country only for those who provide consent under the Australian Privacy Act)



# CONFERENCE MATERIALS SPONSORS

All sponsors will receive the entitlements as listed on page 7 in addition to the entitlements specific to each package.

## SATCHEL SPONSOR

\$15,000 inc GST  
Exclusive Opportunity

Distributed to every delegate upon registration, satchels are used throughout the Conference to carry delegate notes and belongings. They are often retained and used after the event. Sponsorship of the satchels offers excellent exposure, with a constant presence for the duration of the Conference and beyond.

### REGISTRATION

- » One (1) full delegate registration inclusive of all daily catering (morning tea, lunch and afternoon tea) and the Cocktail Evening (not including the Gala Dinner)

### BRANDING AND PROMOTION

- » Your logo printed, alongside the Conference logo, on the official Conference satchel
- » Two (2) inserts, corporate literature or promotional merchandise, included in the Conference satchel (sponsor to provide)

### DELEGATE INFORMATION

- » A delegate list two (2) weeks prior to the commencement of the Conference

(Note: delegate list to be in PDF format and include title, first name, last name, position, organisation, state and country only for those who provide consent under the Australian Privacy Act)

## NAME BADGES AND LANYARDS SPONSOR

\$8,000 inc GST  
Exclusive Opportunity

Branding of the name badges and lanyards are an excellent way to “wrap” your brand around your target market. Issued to every delegate to wear around their necks, the continued eye-level exposure will not be missed. Lanyards also end up in almost every picture; talk about value!

### REGISTRATION

- » One (1) full delegate registration inclusive of all daily catering (morning tea, lunch and afternoon tea) and the Cocktail Evening (not including the Gala Dinner)

### BRANDING AND PROMOTION

- » Your logo printed, alongside the Conference logo, on the official Conference name badges and lanyards

### DELEGATE INFORMATION

- » A delegate list two (2) weeks prior to the commencement of the Conference

(Note: delegate list to be in PDF format and include title, first name, last name, position, organisation, state and country only for those who provide consent under the Australian Privacy Act)



# EXHIBITION OPPORTUNITIES

All exhibitors will receive the entitlements as listed on page 7 in addition to the entitlements specific to each package.

## EXHIBITION OPENING TIMES

### MONDAY 27 FEBRUARY 2023

Exhibitor bump-in

### TUESDAY 28 FEBRUARY 2023

0800-1700

### WEDNESDAY 1 MARCH 2023

0830-1700

### THURSDAY 2 MARCH 2023

0830-1700

### FRIDAY 3 MARCH 2023

0830-1700

Opening and closing times are subject to change based on the final Conference program.

All morning tea, lunch and afternoon tea breaks, as well as the Cocktail Evening, will be served in the exhibition area, making it a true meeting point for delegates and a wonderful opportunity to network with them.

## SHELL SCHEME: 3M X 3M

### EARLY BIRD

To 1 June 2022

**\$5,000**

### STANDARD

1 June 2022 – 1 Jan 2023

**\$5,750**

### LATE

From 1 Jan 2023

**\$6,250**

Included in each 3m x 3m x 2.4m (high) booth are the following benefits.

### WALLS

- » Matt anodised aluminium frame with white laminated infill panels

### FASCIA

- » All open aisle frontages will have a fascia sign consisting of one company name and stand number
- » Corner stands will have two fascia signs
- » Computer cut vinyl and standard lettering (maximum 30 characters)

### LIGHTING

- » Two (2) track spotlights per 6sqm (lights are mounted on the inside of the front fascia)

### POWER

- » One (1) single 4amp power point per stand, regardless of size
- » Power point is positioned in the rear corner of the stand

## RAW SPACE: 3M X 3M

### EARLY BIRD

To 31 July 2022

**\$4,500**

### STANDARD

31 July 2022 – 1 Jan 2023

**\$5,250**

### LATE

From 1 Jan 2023

**\$5,750**

Included in raw space for custom design: 3m x 3m of raw space in which to place your custom built stand.

Please note that walling, power, lighting and furnishings are not included with raw space and must be supplied by your custom build supplier.

All custom built stands require prior venue approval, fully dimensioned plans and full build crew contact details will be sought and lodged with the venue WH&S department two months prior to the Conference.

## EXHIBITOR REGISTRATION INCLUSIONS FOR SHELL SCHEME AND RAW SPACE

- » Two (2) full exhibitor registrations inclusive of daily catering (morning tea, lunch and afternoon tea), the Cocktail Evening and the Gala Dinner
- » Additional exhibition registrations can be purchased for your team for \$450 including GST inclusive of all daily catering (morning tea, lunch and afternoon tea) and the Cocktail Evening (not including the Gala Dinner)

### **Please note:**

- » Attendance to the Conference sessions is included in both full and additional exhibitor registrations
- » All representatives of exhibitors must be registered to participate in the exhibition

## EXHIBITOR PRESENTATIONS

A presentation room will be dedicated to the exhibitors to present their offerings.

The Conference will offer numerous technical/academic streams and a dedicated commercial presentation stream where exhibitors can present interactive live demonstrations on the latest equipment and service offerings available to their guests and registered attendees.

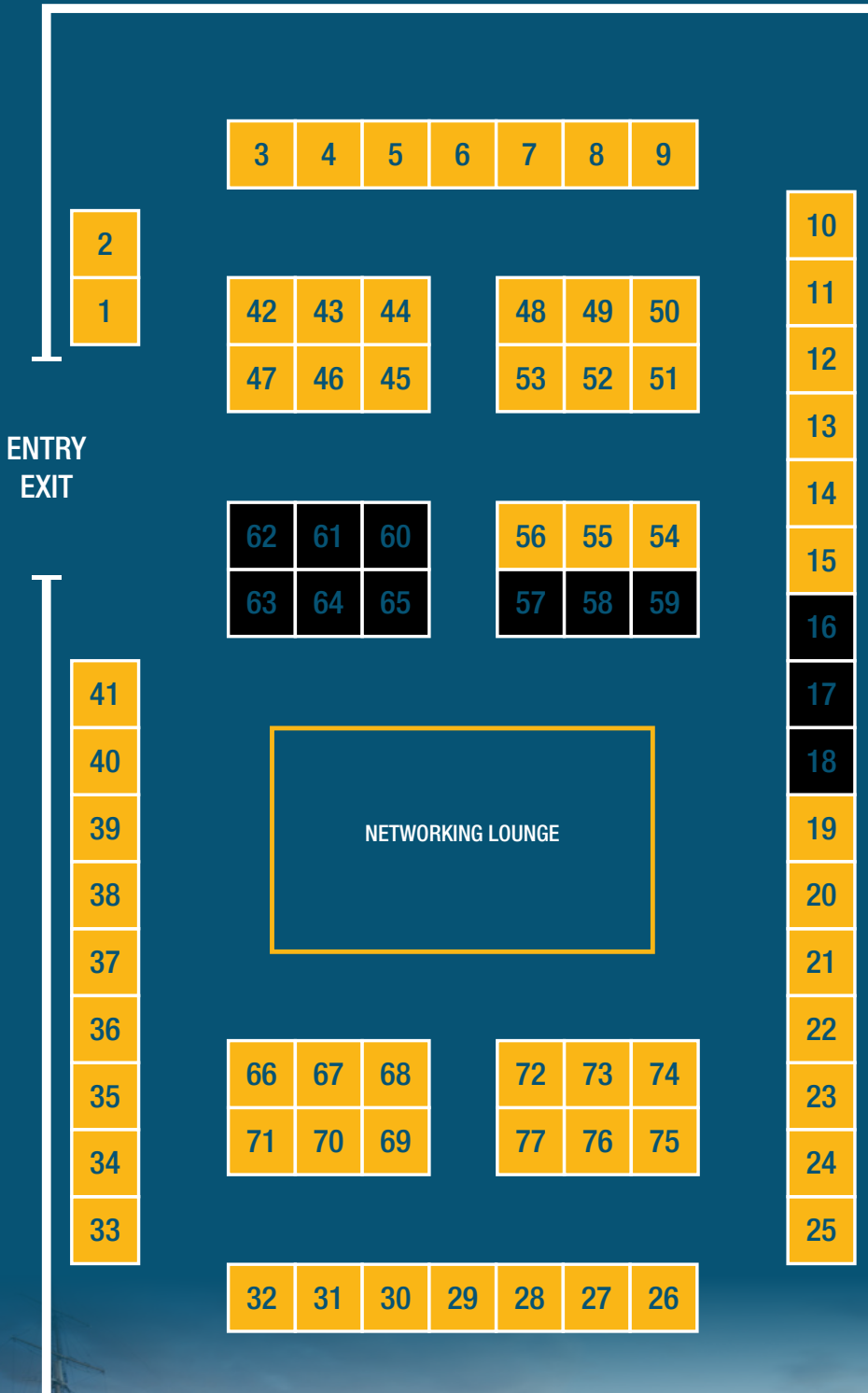
Please note: maximum presentation spot available is for one hour and will be scheduled in advance of the Conference subject to approval by the Organising Committee.



# EXHIBITION FLOOR PLAN

## MELBOURNE CONVENTION AND EXHIBITION CENTRE

Exhibition Bays 21 & 22, Melbourne Convention and Exhibition Centre



*The Conference Office reserves the right to modify the floor plan depending on the number of exhibitors*

# BOOKING DETAILS

## PAYMENT & DEADLINES

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To fully confirm your sponsorship package and/or exhibition space, 50% deposit is required upon booking or within 14 days of receipt of your tax invoice. Your booking will only be fully processed and secured upon receipt of this deposit at the Conference Office. The balance of payment is required by Monday 5 September 2022. All bookings made after Monday 5 September 2022 must be paid in full within 14 days of receipt of your tax invoice.

## CANCELLATION

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In the event of cancellation of sponsorship or exhibition booth space, please note that unless that particular area of sponsorship or exhibition is resold, the Organising Committee reserves the right to retain all monies received. If the balance of payment is not received by the due date, the allocated sponsorship or exhibition booth/s will be cancelled. Any sponsorship or exhibition booth package cancelled after Monday 5 September 2022 will not be refunded; thus 100% forfeited. A full copy of the Terms and Conditions can be found on the website and it is integral to the application form, it must be read and ticked as read prior to finalising your application.

## MAKE YOUR BOOKING

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To secure your place at APCNDT, simply make your application on line by visiting the website [www.apcndt2023.com.au](http://www.apcndt2023.com.au)

## FURTHER INFORMATION

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For further information on any of the packages on offer please contact:

**Paul Grosser**

*APCNDT2023 President*

0407 353 441

[paulgrosser@level3ndt.com.au](mailto:paulgrosser@level3ndt.com.au)

**Peter Milligan**

*AINDT CEO*

0413 498 678

[peter.milligan@aindt.com.au](mailto:peter.milligan@aindt.com.au)

APCNDT 2023 Conference Office

**WALDRONSMITH Management**

119 Buckhurst Street

South Melbourne VIC 3205

Australia

T 03 9907 8628

E [apcndt2023@wsm.com.au](mailto:apcndt2023@wsm.com.au)

W [www.apcndt2023.com.au](http://www.apcndt2023.com.au)